



INTEGRATED, ADDED-VALUE SERVICES FOR
**INSTITUTIONALS
& PROFESSIONALS**

AMSTERDAM
BRUSSELS
LONDON
LUXEMBOURG
MADRID
MUNICH



BENEFIT FROM A SPECIALIST EUROPEAN NETWORK HEADQUARTERED IN LUXEMBOURG WITH PROVEN FINANCIAL SOLIDITY

We offer expert assistance in accessing a wide range of diversified and high-quality services, providing institutional and professional clients with a pragmatic and flexible approach, supported by local decision-making

FUND SOLUTIONS

INSTITUTIONAL CUSTODY & FUND SERVICES

GLOBAL CUSTODY

- Full range of depositary/custody services using our sub-custodian network in 85 countries
- Fully STP-based via an integrated SWIFT structure
- Appropriate and flexible account structure, with rapid and efficient opening procedures

INVESTMENT FUNDS

- Quintet Luxembourg / KTL provide all Custody, Domiciliary Agent, Administrative Agent, Registrar & Transfer Agent services, ...
- Dedicated funds: stand-alone structure or possibility to rent a sub-fund in an existing SIF structure (on a case-by-case basis)
- Dedicated, well-trained multilingual teams (CRM, operational, legal support, ...)
- Dedicated IT Platform
- Tax services and fiscal know-how (tax-refunds)
- Global execution services on financial markets

FO/EAM DESK

DEDICATED SERVICES FOR EXTERNAL ASSET MANAGERS AND FAMILY OFFICES

We offer the full wealth management support services and state-of-the-art tools to external asset managers and family offices, such as:

- Account handling & Global Custody services
- Dedicated and family-type Investment Fund structures
- Life Insurance solutions
- Global Markets execution services
- Loans (including Lombard facilities)
- Unique expertise in Precious Metals (including safekeeping)
- Tax services and fiscal know-how
- Specific and tailor-made reporting
- Dedicated IT platform

FINANCIAL SOLIDITY



*As of 30/06/2019



ADDED-VALUE SERVICES FOR FAMILY OFFICES, ASSET MANAGERS, INSTITUTIONALS AND PROFESSIONALS TO ADDRESS CROSS-BORDER ISSUES FOR HNWIS AND ENTREPRENEURS

Wealth is not just a series of numbers; it is a series of opportunities. As a wealth management professional, you help your clients make the most of those opportunities. As bankers, we provide added value in that trusted relationship.

INTER-BANK DESK

ACCESS TO FINANCIAL MARKETS
FINANCIAL INTERMEDIATION AND GLOBAL CUSTODY

FUND EXECUTION

- Easy access to a worldwide range of investment funds
- Trailer-fee services
- Connection with more than 600 Investment Fund companies

EQUITY BROKERAGE

- Prompt execution and confirmation (best execution)
- Access to all major equity markets

FIXED INCOME

Best execution through our worldwide network

STRUCTURED PRODUCTS

Tailor-made products and clear pricing structure

BULLION AND PRECIOUS METALS

Recognised expertise in the precious metals business

MONEY MARKETS AND FX

- Dealing in all major, emerging, exotic and remote currencies
- All kinds of money-market instruments with maturities ranging from 24 hours to 1 year: deposits, spots, forwards, swaps

OTHER ADDED - VALUE SERVICES

CREDIT FACILITIES

We support our clients by advising them on operations tailored to their specific needs. We plan and optimise your financial projects and those of your clients using our expertise in lending operations.

We provide easy access to:

- Lending facilities for bridge financing or leveraging investment portfolios for undertakings for collective investment
- Lombard loan facilities for natural and legal persons in relation to their wealth management requirements

WEALTH MANAGEMENT SERVICES FOR INSTITUTIONALS AND PROFESSIONALS

We offer key professional investment management services and advice to institutional and professional investors with teams dedicated to your specific needs or business.

We take the time to analyse every individual situation thoroughly and help you create value for yourself and your clients in our areas of expertise:

- Global wealth planning & structuring
- Management & leveraged buyouts
- Private equity
- Pension & treasury pooling
- Relocation of families and headquarters
- Life Insurance solutions and more

We offer state-of-the-art tools to investment managers and family offices, such as reporting and following up all activities linked to the portfolios they manage.

48+

EXTERNAL ASSET MANAGERS
& FAMILY OFFICES

26+

INSURANCE COMPANIES
SERVED

**YOUR BUSINESS CONTACTS
FOR GLOBAL INSTITUTIONAL SOLUTIONS**

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